HELP WANTED-MALE.

fanny man, 36, wishes position porter anything. Care Schaefer, 180 East 88th s OUSEWORKER, colored man; good cleaner; references; city or country. Wade, 7 V. 137th.

HOUSEMAN, thoroughly experienced, private family; best references; city, country; wages \$30. O 127 Herald, Herald sq.

AM EXPERIENCED IN THE BUYING AND INSPECTING OF JEWELRY, LOTHING, LINENS, TOOLS, &C.; WISH HANGE; HIGHLY RECOMMENDED BY EBSENT EMPLOYER; CHRISTIAN, AGED B. R. 692 HERALD, 280 BROADWAY.

RISHMAN, husky, single, abstainer, obliging, moderate, seeks work. Connolly, 510 vest 10th. Vest 19th.

APANESE wishes position plain, small family or entire charge bachelor's home; an do good cooking, expert laundry worker, understands waiting, &c., will go anythere; at present employed. O 98 Herald, loraid so.

JAPANESE VALET-BUTLER-COOK, Competent general housework, deelres position, gentleman's place or small family; 4 years' good references. Sato, care Kurabu, 23 W. 65th. Tel. 9710 Columbus.

JAPANESE wants position as useful butler or general houseworker; does not expedigh wages. Tel. Murray Hill 3598. 341 Lexington av. K. Hort.

JAPANESE valet, young: also driving car,

Main 7475.

JAPANESE student wishes a position to serve morning and evening; experienced cook and butler; best references. Box D 1658 Herald, Brooklyn.

JAPANESE butler desires position, city, country; moderate wages; has long experience; references. Tel. Murray Hill 3398, 341 Lexington av. Yoshida.

JAPANESE wishes position in family; general housework or merful butler; experience are housework or merful butler; experienced service assured; city, country; best references. Shimo, 148 West 65th.

JAPANESE, trustworthy, student, as general family helper. Yuki, 17 Concord st., Bklyn.

Bklyn.

JAPANESE, two brothers, looking for posi-tions in small family; entire charge; mod-erate wages. Brothers, 624 Lexington av.

JAPANESE—General housework; 19 years experience; recommendation. M. T., 161

West 36th.

JAPANESE, thoroughly experienced, wants position as general houseworker; city or country. N 15 Herald, Herald sq. JAPANESE butier-vaiet: very well recommended, with excellent city references sleep in or out. Takeo, 358 West 36th.

JAPANESE, highly educated, wants position as school boy or similar; houseworker; references. L. 280 Herald, Herald sq.

JAPANESE boy wants position amail family, small wages; help at housework or cook. Japanese store, 52 Bowery.

JAPANESE, useful butler or keneral housework work, wishes to start in a small family.

G. Yama, 341 Lexington.

JAPANESE cook desires position, capable.

Carl G. Miller, 55 W. 70th. New York city.

MILLINERY and supplies-Young man, 3 years' experience, any department. Ben Kaufman, 300 Metropolitan av., Brooklyn.

PAINTER, Decorator and Upholsterer wishes to get general contracts, regular prices cut in half during present business depression; best references; work guaranteed. D. Kelloher, 457 Shediker av., Brooklyn, N. Y. PAINTER will paint rooms from \$3 up. GOOK. Awston.

certare paid.

191 3d av. Rhirelander 2258.

clevator, dishwasher; competent, colored, reliable. Stlows-Todd, 246

Call 9-11, 260 West 94th st.

PORTER, colored, packer, variable position. Innies, 127 West 133d st.

PLUMBER, first class mechanic, seventeen years experience, would like to connect with a country estate, hotel or institution that prefers to do their own plumbing, timing and heating. For particulars write J. A. McCormack, 405 Jefferson av., Elizable Cook. Good German, wanted, with city reference; private house. 116 West 86th. Jenezable 11, A. McCormack, 405 Jefferson av., Elizable Cook. Good German, wanted, with city references and heating, for apartment, three adults; no wasning; good wasses Science (Settle Selferheid, 81, Esgib.).

that prefers to do their own plumbing, tinning and heating. For particulars write J. A. McCormack, 40X Jefferson av., Elizabeth, N. J.

PURCHASING AGENT.—Experienced buyer of machinery and other equipment for factorial and the equipment of recommendation of the equipment of recommendation of the equipment of the experiences. Of the experiences are presented to the experience of the exper

imported, domestic or anything else for hotels and restaurants, also experience in confectionery line, best reference, wants position travelling or New York; commission or saliday. 17 E. 97th, agreed the same of the same o

ald, Heraid square.

SHIPPER, marker, packer, desires positing reliable concern. O 64 Heraid, Heraid sq. STENOGRAPHER, experienced, capable, desires to secure position; business school graduate. Charles Nye, 37 East 58th st. Plaza 2994.

STENOGRAPHER, typist, cierical worker, experienced, desires evening work, either home or office. O 60 Heraid, Heraid square, form or office. O 60 Heraid, Heraid square. STUDENT wishes any kind of position after Madison av., near 85th.

STUDENT wishes any kind of position after
3. Willmis, 107 East 26th.
Timekeeper (34), experienced, American,
absolutely trustworthy, reliable, capable,
Blobemian girl, with reference, for cooking
advental housework in small family. 64
E. 86th, apt. 4B.

B 100; Herald, Bronx.

TOOLMAKER, expert diemaker; executive; conscientious; highly recommended. B ment and education as housekeeper in a TRANSLATIONS made, German, English; careful, R 526 Herald, Herald sq.
USEFUL man, colored; private family or boarding house. William, 107 W. 145th.

Preacher, Ashland, N. Y.
HOUSEWORKER, suburbs; good plain cook, care ground floor; small family. Apply K., 64 West 50th st., 9:30-12 mornings.
HOUSEWORKER-COOK, in small apartment, family of 2; no washing; sleep out. Call 9-2 (3 flights), 10 E. 61st st.; fare paid.
HOUSEWORKER—Experienced, general; references; good wages. Call Wils, 749 West End av., Tuenday morning. VALET, licensed masseur, No. 2192; would care for invalid or elderly gentleman; can shave at present employed. L 216 Herald, Herald eq. Nerald 8q.

VALET, experienced, desires position, speaks
French and German; can massage, P.
Bader, box 66, Woodmerc, L. I.

VALET-COOK, Swede, single, desires position to take entire charge bachclor's apartment. Bartels, 141 E 60th.

Bader, box 66, Woodmere, L. I.

VALET-COOK, Swede, single, desires posttion to take entire charge bachelor's apartment.

Bartels, 141 E 60th.

VALET, cook, Swede, single, desires position to take entire charge bachelor's apartment.

Bartels, 744 Madison av.

VALET or butler, refined Japanese, highly recommended. Vosht, 148 West 65th st.

VALET, English. A gentlement.

VALET or butler, refined Japaness, highly recommended. Yoshi, 148 West 65th st. VALET, English. A gentleman personally recommends Harry Tombes, 235 E. 54h st. WATCHMAN, understands steam furnace; personal references. O 122 Herald, Herald st. WATCHMAN or elevator runner, middle aged; best references. McCabe, 320 E. 57th. WATCHMAN, caretaker, private, city, countries of the control of the contro VALET, English. A gentleman personally recommends Harry Tombes, 235 E. 5th st. WATCHMAN, understands steam furnace; personal references. O 122 Herald, Herald

aged; best references. McCabe. 320 E. 67th.
WATCHMAN, caretaker, private; city, country; references. Murphy, 169 East 33d st.
WATCHMAN-Experienced American; 45
Years age; reference, Phiffer, 164 E. 127th.
YOUNG South American (28), neat appearance, Spanish correspondent, translator, general office work, touch typist; also good valerman; would travel Latin America; English fluently; references. O 35 Herald, Herald zeros.

ald scuare.

YOUNG man, Swiss student, convalescing some commercial experience, would act as companien to party fravelling South, West, the tropics, K 49 Herald, Herald sq.

YOUNG man, 4cc 23, high school graduate, willing to work, wishes position at anything. M. Schlossberg, 163 Havemeyer st., Brooklyn, N. Y. HOUSEWORKER, general, for apartment, Call 235 W. 37th.

White: \$70: 3 children. Kingsbridge 588.

YOUNG man, 24, understands any office work, having some selling experience, desires position. Jambor, 301 E. 65th st.

YOUNG man, 1rish, lately landed, wishes positior at anything; willing and obliging. Campbell, 241 W. 22d at.

LAUNDRESS, by day, who can do shirts, 3 can week, \$1 a day, who can do shirts, 3 can week, \$1 a day. Write, stating references, Mrs. MacLean, 2122 5th av.

Campbell, 241 W. 22d st.

YOUNG man desires cierical position, seven years' experience; excellent references moderate salary. George Hader, 748 E. 179th.

YOUNG man, educated, free three afterpoons a week, every evening; any kind of work. F 1364 Herald, Harlem.

old, at hole, 5 E. 58th, 6th floor.

MAID—Useful upstairs maid; family two;
bring references; from 11-2, 65 East 50th.

NURSE, undergraduate, full charge infant;
experienced and have good references. Call
Tuesday between 1 and 3 o'clock, 128 E.
70th at. Phone Rhinelander 5998.

MOTHER'S helper, white, care two children; sleep in or out; references required.

Kotzen, 63 Hamilton terrace (14th 8t.), two
blocks east Amsterdam av. Call Monday,
Tuesday. TOUNG man (22) wants position at anything with future. Ben Kaufman, 300 Metropolitan av., Brooklyn. NOUNG man, mechanically inclined, desires position to learn useful trade. Write Scide, 128 Allen st.

Seide, 128 Allen st.

YOUNG man (28), selling ability; anything; references. O 8 Herald, Herald sq.

YOUNG man wishes position. Write 135 6th av. or phone Chelsen 6431.

TOUNG man, colored, seeks position, boarding house, family Church, 129 W. 142d.

TOUNG man, (colored, seeks position, boarding house, family Church, 129 W. 142d.

TOUNG man (19) wishes position at anything. A. Svoboda, 501 E. 73d st.

EMPLOYMENT AGPNCIES.

HELP WANTED-FEMALE.

MODELS

STYLISH YOUNG LADIES, FOR HIGH CLASS COATS AND WRAPS; GOOD SALARY; LONG SEASON.

MAURICE BANDLER, 136 MADISON AV.

GOOD SALARY; LONG SEASON.

HENRY LEAVY & SON, 9 WEST 31ST ST.

NURSE, white, to care for infant and small boy; must have experience and beat ref-erences; refined home with small family on River.ide Drive. Call for interview, Mrs. Heller, care Washington Mills, 593 Broad-way, Phone Spring 8865.

URSE, competent, two children, 3 and 5 years old; excellent home and salary. Ap-y, 10 to 1, apt. 4A, 131 Riverside Drive.

URSE, Protestant preferred: take entire charge 6 months old boy: Flushing. Call his morning, 63 E. 64th, city.

URSE, experienced, American or British for school boy; reference. Apt. 11B, 161 79th.

NURSE, competent, to care for 3-year-old child: must have personal references. Call 255 W. 90th, apt. 8 north, from 1 to 3 P. M. NURSE, white, refined: good references: care of child. Apply, 9 to 2 or 5 to 8. Apartment 8E, 146 W. 19th.

Apartment SE, 140 W. 19th.

NURSE, child's. Graham, 69 W. 115th st.

Morningside 2260.

SALESWOMEN

wanted immediately: several refined experienced saleswomen for coats, suits and gowns. William Davies & Co., 353 5th av.

YOUNG WOMAN
to learn fitting of surgical appliances and
corsets; experience unnecessary. Apply in
person or by letter, Pomeroy, 16 E. 42d st.
YOUNG woman to do hand weaving; paid
while learning. The Ruthana Weavers, 2

LADIES, ATTENTION!

Hair and beauty culture taught scientifically; qualifies you in short time to earn \$30 to \$150 weekly; day, evening classes. Call or write for free booklet. Academy of Hair-dressing and Beauty Culture, 153 W. 44th st. Phone Bryant 9455.

EARN \$25-\$150 weekly; only through Prof. Rohrer's, the Reliable Hairdress, Manieure, Beauty School; \$5 up; free for service; earn while learn; circular explains, 119 W. 42d st.

EMPLOYMENT AGENCIES.

Domestic Help Wanted.

LAZARE'S

EMPLOYMENT AGENCY, 200 East 72d St., New York City. Established 1913. Telephone Rhinelander 4044.

Situations Wanted-Male, JAPANESE SERVICE AGENCY, 106 West 46th st. Select male help, FEMALE DOMESTIC HELF-Cook, maids, waitresses, houseworkers, chambermaids, &c. Bryant T787-5068. JAPANESE EMPLOYMENT AGENCY, W. 43d. Furnishes select help; references investi-ted.

JAPANESE AMERICAN EMPLOYMENT AGENCY, 159 W. 46th st. Bryant 8079. Select Domestic Help. JAPANESE help of all Rinds furnished.
Y. Fujiwara, Japanese Dept., Abbott's
Agency, 879 6th av., 50th. Circle 4770.

JAPANESE EMPLOYMENT AGENCY. 28
West 43d st. telephone 3080 Vanderbilt.—
Furnish most desirable help.

JAPANESE Select Employment Agency.
Bryant 731, 804 6th av. botween 45th-46th
sts.; fancy cook, faithful butler. JAPANESE Demestic Employment Agency select help. 187 Lexington av. Mad. Sq. 9358

HELP WANTED-FEMALE.

BOOKKEEPER, experienced, with know of stenography. Call 37 Maiden room 85.
CHAMBERMAID-WAITRESS, white experienced: tired of offices and their fees. Apply 12 W Sid st.; private residence, 3 adults; car fare. Phone Schuyler 3952.
CHAMBERMAID-waitress, white, Protestant, 4 in family; references required, Call before 10:30 Tuescay or Wednesday, 19 E. 77th st., or write.
CHAMBERMAID and waiting, small family, private house; good wages; good home. Lowenfels, 319 West S7th st. Telephone Schuyler 5803.
CHAMBERMAID waitress private house.

2 and after 6:30, 229 West End av. Columbus 3621.

CHAMBERMAID-waitress wanted, settled person preferred. Call until 12, apt. 1A. 530 West End av. (80th sti.).

CHAMBERMAID-WAITRESS, family of 3 adults; must competent and well recommended; private house. 147 West 77th st. CHAMBERMAID; must also wait on table; reference, 24 E. 92d.

CHAMBERMAID and waitress; good references, 325 West End av., apartment 1-A. UOMPANION-NURSE, age under 45, for semi-invalid lady; personal references required. Room 722, Hotel Commodore, Wednesday.

JAPANESE, useful butler or keneral housework, wishes to start in a small family. G. Yama, 341 Lexington.

JAPANESE cook desires position, capable, sober; reference. O 121 Heraid, Heraid sq. MANAGER—Experienced in office and factory organization, having had supervision of forces numbering as high as 200; machinery and allied industries; best references. O 190 Heraid, Heraid sq. MAN with executive ability seeks position commercial office; knowledge of several languages. Francis Cesarini, 2005 Prospect av., Bronz.

MAN wishes position cleaning windows, private family. Box 163, 852 Columbus av. MASSEUR, young man, wishes private position as attendant; speaks French and German. 139 W. 63d.

MECHANO-THERAPIST and physical in. MECHANO-THERAPIST and physical instructor, Swedish, desires position, private party preferred; secretarial work equally desirable; highly educated; military hospital and buniness experience; speaks English, Swedish, also German and Spanish, Reply to Carl G. Miller, 55 W. 70th. New York city
MILLINERY and supplies—Young man and Milling St. 1000K, reliable, intelligent

PAINTER will paint rooms from \$3 up. Googh, 531 E. 81st st.

PARQUEET floors, old, specialty; references, Flaring, 1191 3d av. Rhivelander 2258.

FOORTHER observation of the property of the

10th, it was our pleasure to state that COOK for Catholic rectory, at once, with recommendations. 262 W. 118th st. we had 165 positions open for do-mestics of all kinds.

filled, but we have received so many other calls from other families in need of domestics, we think it advisable to list below a few of the opportunities which we have open in our various

These opportunities are from the elits families of New York and we desire to put you in contact with these posi-

We have calls for domestics of all nationalities, and no matter what country you come from we are always in a position to give you the best of advice and more than likely can place

READ THESE OVER AND THEN CALL.

COOK-For Plandome; 5 adults; Swedish; \$70-\$75 COOK-Private house, East Side; Irish; \$70

WAITRESS DEPARTMENT.

CH'MAID-WAITRESS-Apt., 2 in family: East Side; Fin-nish preferred; CH'MAID-WAITRESS-Apt., 4 in family; Irish preferred; \$65

CH'MAID - WAITRESS - Apt., small family; German or Hun-CH'MAID-SEAMSTRESS - Private house, West Side: \$60-\$65 HOUSEWORKERS' DEPT.

HOUSEWORKER—Apt., West Side; small family; no l'dry; \$65-\$70 HOUSEWORKER—Small fam-ily, East Side; no laundry; ..\$75 HOUSEWORKER — Sleep out;
to laundry; per week
HOUSEWORKER — Far Rockaway; with or without l'dry; \$70 HOUSEWORKER - Green girl; casy job; \$40-\$45

COUPLE—Co and butter small family; city apt.; \$150-\$160 | DOY—Office, Casualty Mutual Insurance Co.; salary, to start, \$15 weekly; good opportunities in downtown insurance company. Write age, salary, 654 Herald, Fulton st. BOY—Office, Casualty Mutual Insurance Co.; salary to start, \$15 weekly; good opportunities in downtown insurance company. Write age, salary, 654 Herald, Fulton st. NURSES' DEPARTMENT.

NURSE-City, for 314 month in-NURSE - GOVERNESS - For twins 3 years old; city; \$75 GOVERNESS-French, Flatbush, children 5 yrs. and 9 yrs.; \$50-\$85

Be sure to see us to-morrow, as hundreds of other letters and telephone calls will come in to-morrow, besides those mentioned above.

NO REGISTRATION FEE CHARGED.

LAZARE'S EMPLOYMENT AGENCY, 200 EAST 72D ST., NEW YORK CITY. ESTABLISHED 1918, TELEPHONE RHINELANDER 4044.

P. S .- Please note our special advertised positions in Sunday's, Tues-day's and Thursday's Herald. You will do well, however, to consult our advertisements in this paper daily, as something may turn up which may be

## To the Unemployed and Those Seeking Better Positions

Read the Help Wanted columns of The New York Herald daily and Sunday. Many opportunities offered regularly.

If unsuccessful in that way, place a Situation Wanted advertisement in Sunday's All advertisements appearing in Sunday's Herald are reproduced in Bulle-tin form and sent out to a large list of Employment Managers, including a se-lected list of persons who would be in a position to hire domestics.

HERALD ADS. ACCEPTED AT ANY OF THE FOLLOWING OFFICES

Bronx, 518 Willis Ave., at 148th St. Herald Sq., B'way & 35th. Washington Heights, 585 W. 181st. Downtown, 206 Broadway Harlem, 205 West 125th.

Or leave your ad. with any of our 600 agents throughout the city

## THE NEW YORK HERALD

### EMPLOYMENT AGENCIES

Commercial Help Wanted.

SOLICITORS
on a wonderful programme proposition covering Brooklyn and Long Island; leads furnished and interviews arranged. Call room 220, 371 Fulton st., at Borough Hall, Bklyn. SECURITY EMPLOYMENT AGENCY,
51 EAST 42D ST.
OFFICE POSITIONS OPEN.
UNIOR CLERKS, EXPERIENCED DICTAPHONE OPERATORS, EXPERIENCED
FILE CLERKS.
NO REGISTRATION FEE.
BROWN EMPLOYMENT EXCHANGE,
ROOM 200, 200 BROADWAY.
STENOGRAPHERS, TYPISTS, CLERKS.
DOSE E CLARK, ENDORGES. SWITCHBOARD operator and typist; must be experienced; Brooklyn resident preferred; state reference and salary expected. B. L., 135 Herald, Brooklyn.

TELEPHONE switchboard operator; \$45 month, board and room. Jewish Hospital, Chasson and St. Mark's avs., Brooklyn.

WAITRESS and chambermald; neat girl; references required. Call Tuesday, 9 to 11 A. M., 38 East 73d st.

ROSE E. CLARK - Employment expert (agency), 5 Beekman st.; Cortlandt 4249.High grade help; high grade positions.
ROYBORNE, INC. 38 PARK ROW.
SEE US ABOUT YOUR EMPLOYMENT
PROBLEMS.

DAVID AGENCY. 17 WEST 42D ST., ROOM 515.

Domestic Help Wanted.

GIRLS-GIRLS-GIRLS. Hundreds of positions with the best families are waiting for you united earling for you

united Employment Agencies,
165 East 72d st.,
northwest corner of 3d av.;
come to us in the morning
and go home
satisfied with yourself
and with us.

ASK FOR MR. WAHRBURG,
He wants to see you.

GIRLS seeking domestic positions in the ver constant control of the very best families always

"FOLLOW THE TRIANGLE."

Cooks, litchenmaids, houseworkers, chan bermaids, waitresses, nurses, couples, buters, chaufeurs.

TRIANGLE EMPLOYMENT AGENCY, (Miss Susie Rice, Manager), 1194 Lexington av., 81st st.

Phone Lenox 314.

Phone Lenox 314.

LANG & BOECHERER CO., INC.
EMPLOYMENT AGENCY.

3 WEST 33D ST. ESTABLISHED 1890.
Numerous positions open in good families, with best wages; cooks, chambermaids, wattresses, kitchennalds, laundresses, governesses, nurses, houseworkers, &c. No branch office.

branch office.

NEY YORK Domestic Agency, room 241, 26
W. 43d.—Governesses, nurses, cooks, waitresses, chambermaids, traveiling companions,
maid seamstress, working housekeepers, accommodation help; butters, valets, chauffeurs, all with excellent references. Call or
kindly make appointments through mail.

NURSERY governess French or Italian. NURSERY governess, French or Italian, English speaking; 2 children; suburbs. Paulormald-waitress, first class; city apart-ment; 2 adults; immediately Cook, first class; 4 in help; 4 in family; suburbs: immediately, Miss Wettler's Agency, 18 W, 43d st.

AT MISS HOFMAYER'S AGENCY, 10 East 43d St., 3d Floor. 10 East 43d St., 3d Floor. Cooks, waitresses, Protestant chambermaid, aundresses, children's nurses, French useful an, couples, butler.

Man, couples, outlet.

NURSE, \$125; governess, \$85; cooks, waltresses, chambermaids, parlormaids, houseworkers, couples; inexperienced girls.

MISS FITZGERALD'S BUREAU,
366 Fifth Avenue.

HOUSEWORKERS, cooks, chambermaids;
good positions. Bertha Carlson Employment Agency, 2280 Broadway, corner 82d st.
Phone Schuyler 1076. BLUM'S Employment Agency furnishes effi-cient, reliable houseworkers, chambermalds, cooks, nurses, waitresses, 1024 6th av. Plaza 8559.

CHAMBERMAID-WAITRESSES, cooks, laun-\$70-\$75 1234. Morrow's, 721 Lexington av., cor. 58th COOK, \$62-\$100; kitchenmalds, laundresses, parlor maids, waltresses, chambermalds, nurses and ladies' maids wanted immediately. Duffy Agency, 2 W. 47th st.

COOKS, waitresses, chambermalds; moder ate fee. International Agency, 100 Wes 46th st. AT Malmberg's Reliable Agency, 1040 Lex-intgon av. (Tath).—Domestic help, all

WAITRESS—Private house; German or Swiss; Februare and State and Swiss; Stock and Swiss; Waitress Apt.; Hungarian, German or Swiss; Stock and Swiss; Swis COOKS, waitresses, chambermaids, how workers. Mrs. Rains, Reliable Ages 942 3d av., 56th st. 26 W. 43d, agency (room 241)—Help of all kinds needed.

## HELP WANTED-MALE

ADVERTISING SOLICITORS on a wonderful programme proposition, covering Brooklyn and Long Island; leads furnished and interviews afranged, Call room 220, 371 Fulton st., at Borough Hall, B'klyn.

AERONAUTICAL engineer as designer of new plane; must have ingenuity, original licens, experience in aerodynamics; give age, outline experience, qualifications, salary weatted. Address Box Y 805 Herald, Her-abi eq.

A Government position is open for you; let us tell you what \$3 will do for you at Washington. Address Box 561, Washington, COUPTES DEFAULT OF THE COURT OF THE COUPTER OF THE COURT OF THE COURT

> BUYER WANTED. Buyer and manager for ready to wear department in city in central New York, 35,000 inhabitants; our representative will be at

CANDY salesmen wanted to open agencies in the East for very high grade checolates; only experienced men need apply; state ago, previous business connections, salary ex-pected. Reply to Box Y 808 Herald, Her-

CANVASSERS, 5 experienced house to house, sell and deliver independent Tungsten auditrogen lamps; 50 per cent. commission basis; several of our men earning \$40 weeks; several of our men earning \$40 weeks; pedders supplied. Apply 10:30 to 12, Mannattan Lamp Co., 408 W. 34th. CHAUFFEUR to drive Ford truck, to be able to make minor repairs and thoroughly understand mechanical part of car; state salary and reference. R 604 Herald, 286 Broadway.

### HELP WANTED-MALE.

OdP E-Chauffeur-mechanic and chamber maid, waltress; must be thoroughly compe tent and well recommended; situation a Bayside, L. 1.; wages \$150. Phone Cort landt 3051. COUPLE. Southern, colored; cook and houseworker; must be neat and capable. Phone Pelham 1331. Write N 17 Herald, Herald 29.

DAY watchmap, 7 to 7; middle aged man only, living in neighborhood of 120th at. and East Side. See Mr. Freeman, 207 E. 113th st.

ENVELOPE ADJUSTER, MUST BE FIRST CLASS MAN WITH EXPERIENCE ON HIGH GRADE WORK, E. J. SPANGLER CO. 1237 N. HOWARD ST., PHILADEL-PHIA, PA.

ENGINEER, licensed, for stationary plan in New York city; do own firing and rur generator; state wages per day. R 609 Her-aid. 280 B'way.

CLERK, between 16 and 20, intelligent, good penman; good record; state religion; \$20 weekly; give name and addresses former employers. N 28 Herald, Herald sq. COOK, colored or white, man or womar part or whole time. Apply between 11 an 12, 117 East 62d.

COUPLE, with references, cook and butler, houseman; family of five; no washing; good wages. Write Mrs. E. H. Foster, Dongan Hills, S. I., or telephone Dongan Hills 111.
COUPLE, experienced cook, useful, butler and valet. Please write experience and salary wanted, 221 Corona av., Polham, N. Y.

DECORATORS.—First class china and glass decorators wanted to work in New Eng-land. Y 760 Herald, Herald sq.

FARMER, married, working superintenden for gentleman's farm, 50 acres; competent with crops, cattle, chickens, &c.; wife must cook for owner week ends; state experience, wages and give references. Y 774 Herald, Herald se

We want several reliable, serious minded men over 23, with or without selling ex-perience, who will appreciate a very un-usual opportunity for substantial earn-ings and a permanent connection. Call after 10 A. M., room 602, 50 Court st., Brooklyn.

You Would Like to Earn \$150 Next Week, Wouldn't You?

Perhaps you are on a salary and are limited in your earnings. Perhaps you are on a commission and earn \$150 this week, but next week you don't work quite so hard and your check is small. One case is the same as the other—it is your AVERAGE that counts.

HELP WANTED-MALE.

Many a good man is "imprisoned for life" behind a mahogany desk in a fine office. Many a man's anility is lying undeveloped, like a massive version of rich ore hundreds of feet believ the surface, because he receives a salary sufficient for his daily needs and has nothing to "worry" about. Many a man sinitiative and push are "rocked to sleep in a title" that sounds fine to his family and the neighbors.

And the loss isn't wholly a money loss. It is more serious than that, though money is the standard by which success is measured to-day. Therefore, if we are not setting the crisp, clean, yellow backs that we know we deserve there is something wrong—and it is probably with OUR-SELVES.

Income tax reports indicate that there are two million persons in the country earning between \$1,000 and \$2,000 a year. At an average of \$1,500 the total earnings would be \$3,000,000,000. Psychologists tell us

If you WILL you CAN. The Business Builders will help you. That is our BUSINESS. We are under contract with three corporations to finance their expansion and to find and train 185 more men during this year for positions paying from \$5,000 to \$15,000 a year. During the plat year we have promoted 65 men to sales and business executive positions paying from \$5,000 to \$30,000 a year.

Ninety per cent, of our men had never sold anything before they were trained under The Business Builders' olan and our producers are earning right here in New York from \$100 to \$500 a week in commissions.

There is no "scheme," no "secret" to the Business Builders—it is simply our business to develop men, for if you fail we fail in OUR business, and if you make good we make good.

Our work is under the personal di-rection of James W. Elliott, writer of "Man Messages." Our organizations occupy four floors at 620 Fifth Ave-nue, devoted exclusively to our sales forces, and one floor on Forty-sixth Street for our Advertising Depart-

You aren't satisfied with your earnings, that's why you are reading this advertisement. Act on your impulse to better yourself. You owe it to yourself, to your family and to the nation to use all the ability you have in you. Ask for Mr. Wells,
Between 10 and 2,
JAMES W. ELLATT'S
BUSINESS BUILDERS,
Fourth Floor, 620 Fifth Avenue
(at Fiftieth Street).

# **AUTOMOBILE EXCHANGE**

ine for one time; 380. a line for three insertions within a week; 380. a line for seven consecutive insertions.

AUTOMOBILE AUCTION. VAN TASSELL & KEARNEY (Established 1867), 126-128 East 13th st. TO-DAY (TUESDAY), JANUARY 11.

BUICK touring, late model, extra winter top; like new; \$750. Audubon 1536.

Overhauled in Cadillac shops; repainted, metal parts renickelled, new cord tires; \$2,750; owner leaving for South. A. L. GARRAERANDT, care Cadillac Garage, 145 West 54th st. Circle 4185.

DODGE sedan, 1918; exceptionally good car at exceptionally low price. OLDSMOBILE CO., 905 Atlantic av., Bklyn. FOR SALE.—1920 Detroit Electric, practi-cally new; also Packard Brougham 1917 Twin Six, overhauled and repainted; owner leaving for Europe. Phone Morningside 2663 for demonstration.

or demonstration.

West State IN Paris, France.

New Renault 6 cylinder, at Keliner's, ready fortnight, torpedo, polor dark green; price truck, screen body; one 1 ton Republic particles, 100. For particulars apply to L 207

Wars, 1019 and 1019 and 1019 and 1019 are truck, screen body; one 1 ton Republic particles, 1019 and 1019 are truck, screen body; all in perfect mechanical condition with the condition of th

Heraid, Heraid square.

FORD touring, 1919, also Ford touring, like new; \$265. BILLDER, \$74 Fulton st., Phone Port Richmond 1874.

FORDS, new, 1921, immediate delivery, all models; small payment down, balance monthly. Franklin 1173. BARGEBUHR. HUDSON 7 passenger touring; early 1918; in perfect condition. I. HERZ, 224 W. 34th st. Longacre 2733. LANCIA 1913 for sale, cheap; just over-hauled; make good taxl. GUS ADAMS, Ardsley Garage, 159 E. 77th st. MANWELL sedan; reconditioned and re-painted; bargain to quick buyer, OLDS-MOBILE CO., 905 Atlantic av., Bklyn, near Washington av.

Washington av.

MAXWELL sedan, late model; perfect condition: must sell; \$500. 104 W. 144th.

OLDSMOBILE 1920 coupe, absolutely perfect, repainted; exceptional bargain to immediate buyer. OLDSMOBILE CO., 905 Atlantic av., Bklyn.

OLDSMOBILE, 1920, 5 passenger touring; used as demonstrator; sold with new car guarantee. OLDSMOBILE, 905 Atlantic av., Bklyn.

guarantee. OLDSMOBILE, 903 Atlantic av., Bklyn.
OLDSMOBILE, 1918, 8 cylinder, 7 passenger touring, winter top; splendid mechanical condition; bargain. OLDSMOBILE, 905 Atlantic av., Bklyn.
OLDSMOBILE, 1920, 8 cylinder, 7 passenger touring; coual to new throughout; bargain. OLDSMOBILE, 500, 965 Atlantic av., Bklyn.
NASH Sedan for sale, 1918, 81, 250; recently overhauled; new battery; demonstration by appointment. Write Mrs. H. P. TOWNESIND, 252 E. 61st st. No telephone.
PACKARD twin six limousine, 35 model, extra touring body, repainted and overhauled; owner will sacrifice. 5TH AV. GARACE, 340 11th st., B'klyn, or phone OWNER, South 75.
PIERCE-ARHOW limousine, 45 h. p., old model, but continually in private use by original purchaser and well cared for: Westinghouse shock absorbers; no generator or self-starter; price 2500. May be seen at Club Garage, 103 West 198th at. Ask for chauffeur, Harvey Hoyt.
RECONSTRUCTED cars for sale at the present low prices.

NSTRUCTED cars for sale at the pre-low prices: a small deposit will buy or Pebruary and March delivery. CHEV

Brooklyn. Phone Shore Bead-9003.

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SELL YOUR
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Gigantic Auto Auction to Be Held at
MADISON SQ. GARDEN
TO-DAY AND JANUARY 12 and 13.
Continued from 10 A. M.
List your car. Entry fee \$10. For full particulars inquiter office MADISON SQUARE GARDEN AUTOMOBILE AUCTION SALES
CO., 11 West 30th st. Ne admission charge to sale. PEISER & POTTER, AUCTIONEERS, TELEPHONE LONGACRE 2908.

SCRIPPS-BOOTH 6 cylinder 1919 sedan, wonderful condition, Fischer body, good tires;
bargain price; any demonstration by appointment. S. H. RIPIN, 915 Franklin av., Brooklyn. Flatbush 374.

WILLYS-KNIGHT AND PATTERSON.
Owner sailing for South America will sell
Willys-Knight 1918 roadster and Patterson
1920 7 passenger touring car with Continetal Red Scal motor; both completely overhauled; in perfect running condition; exceptional bargains. Tel. Vanderblit 1852.
WHITE touring, model 30, excellent condition, new battery, self-starter, 2 extra
shoes; 1916 model. Phone Bergen 5210.
WHITE, 30, touring; first class condition. RHEUMATISM, skin, stomach and femal troubles successfully treated by sinusolds treatment. A. P. DE YOUNG, 119 E. 83d. troubled successfully treated by sinusoidal treatment. A. P. DE YOUNG, 119 E. 83d. DR. K. STEINER, 60 E. 123d.—Consultation free by appointment. Harlem 5444. OVERCOATS, suits turned in three days. 346 De Kalb av., B'klyn. Prospect 8024. WHITE, 30, touring; first class condition. Call Richmond Hill 3875J. COAL!! COAL!! COAL!!

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MOTOR TRUCKS.—An honest cnance to buy what you want at your price. All trucks guaranteed as represented. Whites \$\frac{1}{2}\$ to \$\frac{1}{2}\$ ton, Fackard 6 ton, Sternberg 2 ton, Autocardomp trucks, Stewart. 1, 1½ and 2 ton, Republic 1½ ton, Ford worm and enain drive. Selden. 1, 2, 3½ ton. Easy terms: many bodies; all types with or without trucks. Phone Watking 6315. MANHATTAN MO. TORS CORP., 228 W. 19th st.

MOTOR trucks for sale; two Whites, two ton, 1919; good condition: extra tires, 6c.; demonstration. INTERCHURCH WORLD MOVEMENT, 45 West 18th, New York city. ONE 1 ton Ford trucks, panel body; one \$\frac{1}{2}\$.

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TITAN 5 ton; excellent condition, with body. Phone Port Richmond 1674.

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LIMOUSINE touring cars for hire; moderate rates. BUCKLE'S, phone Murray Hill 2803. NEW Pierce-Arrow limousine; day, month. SHAPIRO, 150 E. 77th. - Rhinelander 6000. pion Garage and Auto Co. Columbus 2072.
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PACKARD limousine to hire for occasions: by hour, day, week. Thinelander 8745.

For Hire-Motor Trucks.

FIG. V. touring, Inquire CORVAN GARAGE, 124 West 54th et. Cathedral 6169.

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Wanted, saleamen to place short term n of a well established industry whose of ings for 1920 equal twice the amount of n issued; to salesmen of established clies and a clean record we are prepared to o an exceptional proposition. Phose Broad

LFDGER cierk wanted by wholesale house downtown; hours 8:30 to 5:30. Apply, stat-ing age, experience, salary expected and nettonality to Ledger, P. O. Box 1021, City Hall Station, New York.

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MILL work estimator, first class man, ex-

perienced in wood work; give outline ex erience, saiary wanted. G. Elias & Bro-nc., Buffalo, N. Y.

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to sell hotel supplies and allied lines; big field; drawing account against commission. Musgrove, 622 West 47th st.

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SALEEMEN (automobile) wanted to sell low priced, popular cars; can care \$100 week casily; commission bads. Answer, stating experience S B 237 Heraid, Heraid eq.

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perience, saiary wanted. G. Elias & Bro., Inc., Buffalo, N. Y.

REAL sales managers and salesmen; few men like me or like my work, for they cannot, or will not, stand the gaff; soft youngsters and reminiscent old timers dislike me at sight, for I demand results. If you want maximum monetary results from your efforts I will sive it to you, but, by gravy, you will work. My sales managers can earn \$300 weekly with medicore productions, but medicore productions won't do. They have had to produce in the field before they took an office, and so will you. Our company is organizing 150 branch offices. The sales force markets common stock only of producing industrial corporations, which we have developed. My job is to organize branches. Waiting. Only those able to negace at once and finance themselves on commission basis, as I myself work. Chas. C. Mullaly, IS E. 41st st., suite 902. We will arm one more producer with sample extinguisher which compels in-terested attention of every prospect and assures quick clean up of the small block of stock allotted on liberal com-verse, bands.

YOUNG man, over 18 years, in busy law office; no experience; references. R 606 Herald, 280 Broadway.

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testing, theatrical poster work, decoration testing, class under supervision of expert eachers; day or night course; classes just tarting; reasonable terms. Apply at once. M. C. A. SCHOOL OF COMMERCIAL ET, 158 E. 86th st., New York. Phone enco 6001.

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SERVANTS, contered, high grade; city, country; references investigated. Kemp's
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